

Product & Business Developer

(Code: PBD)

The Opportunity

Interamerican, member of Achmea Group (NL insurance company) offers excellent career opportunities providing a challenging, fast growing and agile working environment, where you be able to familiarize yourselves with new ways of working. We are currently seeking to employ a talented and highly-motivated “**Product & Business Developer**” to join the Business & Ecosystems Development Chapter, supporting the teams of Mobility & Convenience Tribe.

The role calls for a key player to grow business by developing solutions and ecosystems that add value to the daily life of the customers and are aligned with the company’s strategy.

Major Accountabilities

- Discover new market opportunities/trends and build respective business cases (e.g. niche markets).
- Monitor global market and external stakeholders' developments (environment mapping), taking into consideration feedback from all internal and external stakeholders through (digital) tools
- Identify and form collaborations with external partners and build strong networking acting as a company ambassador
- Design and develop new products (core insurance and ecosystems), services and customer journeys (MVP and/or scaled up) following the PARP (product approval review policy).
- Give input in the development of the BP. Break down BP (high level) initiatives and targets into actionable tasks, plan them and assign resources within the budget
- Develop and share knowledge in their own field with relevant internal stakeholders, for example by providing training

Knowledge

- BSc in Business Administration/ Sales or relevant fields /MSc or MBA will be considered a plus
- Excellent knowledge of English Language
- Knowledge of insurance (Certification) and PARP process will be considered a plus
- Knowledge/ proven experience on how to design and implement a new product or service
- Business plan building knowledge
- More than 2 years of working experience

Competences

- Customer Focus
- Collaboration
- Self-Development
- Ensures Accountability
- Tech Savvy
- Builds networks
- Cultivates innovation
- Nimble learning

The company offers:

- Competitive remuneration package
- Great career development opportunities, including working with new ways and applying agile principles and methodologies
- Group Medical Insurance and Pension scheme

If you wish to apply please send your resume stating also the advert code to:

human-resources@interamerican.gr