

## Health & Financial Future Product & Business Developer

(Code: HFFBD)

### The Opportunity

Interamerican, member of Achmea Group (NL insurance company) offers excellent career opportunities providing a challenging, fast growing and agile working environment, where you be able to familiarize yourselves with new ways of working. We are currently seeking to employ a talented and highly-motivated “**Health & Financial Future Product & Business Developer**” to join the Health & Financial Future Product & Business Development Chapter, supporting the teams of H&FF Tribe.

The role calls for a key player to grow business by providing people with innovative, simple and personalized health and financial products, aligned with corporate strategy and development of ecosystem.

### Major Accountabilities

- Design and develop new products (core insurance and ecosystems), services and customer journeys (MVP and/or scaled up) following the PARP (product approval review policy).
- Review the existing products (structure, pricing, processes and customer journeys) based on: performance, its respective current target market needs, legal requirements and applicable processes and suggest improvement ideas.
- Develop and share knowledge in their own field with relevant internal stakeholders, for example by providing on site (at Sales Branches) training on products.
- Collect new product / solution ideas in Greek or international markets and further analyze customers’ needs. Evaluate new market opportunities/trends and build respective business cases.
- Support tribe, distribution or any other relative function with proper documentation, content or monitoring tools.
- Act as team member in strategic projects and support development of strategic partnerships with providers based on business needs and ecosystem strategy.
- Translate product design and improvements in concrete requirements and align with IT concerning changes in the systems.
- Give input in the development of the BP. Break down Business Plan initiatives and targets into actionable tasks, plan them and assign resources within the budget.

### Knowledge

- Knowledge of insurance (Certification)
- BSc degree in Business Studies/ Business Administration
- Management/ Insurance/ Finance or in similar fields
- Advanced knowledge of English Language
- Knowledge of systems, systems' integrations and processes
- Knowledge of building a business case
- Proved Analytical thinking skills
- 3-5 years of relevant working experience

### Competences

- Customer Focus
- Collaboration
- Self-Development
- Ensures Accountability
- Tech Savvy
- Builds networks
- Cultivates innovation
- Nimble learning

### The company offers:

- Competitive remuneration package
- Great career development opportunities, including working with new ways and applying agile principles and methodologies
- Group Medical Insurance and Pension scheme



*If you wish to apply please send your resume stating also the advert code to:*

[hrcareer@interamerican.gr](mailto:hrcareer@interamerican.gr)